

BID NO: LK3907
AGENCY: DAS/PURCHASING
BID DUE DATE: 11/12/02 AT 2:00 PM
PURCHASING AGENT: LEO KOOPMANS

DESCRIPTION: LAWN AND GARDEN TOOLS

ITEM	FAIRMONT SUPPLY	HARRINGTON	SPRINKLER SUPPLY	ALABAMA CONST.	HUGHES SUPPLY	IFA - WHOLESALE	LOWE'S HOME IMP.
1. SHOVELS & SPADES							
% DISCOUNT	X.70	55%	50%	40%	39%	PROG. #1- 26% PROG #2- 31%	20%
CAT/DATE	UNION TOOLS 01.01.02	AMES FULL LINE FLC0903	AMES/2002	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
2. RAKES							
% DISCOUNT	X.70	53%	50%	40%	39%	PROG. #1- 26% PROG #2- 31%	20%
CAT/DATE	UNION TOOLS 01.01.02	AMES FULL LINE	AMES/2002	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
3. CULTIVATORS							
% DISCOUNT	X.70	52%	50%	40%	39%	PROG. #1- 26% PROG #2- 31%	20%
CAT/DATE	UNION TOOLS 01.01.02	AMES FULL LINE	AMES/2002	UNION 2002	U-2002 1/1/02	PROG #1 - \$250 PROG #2 - \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
4. HOES							
% DISCOUNT	X.70	52%	50%	40%	39%	PROG. #1- 26% PROG #2- 31%	20%

CAT/DATE	UNION TOOLS 01.01.02	AMES FULL LINE	AMES/2002	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
5. SMALL HAND TOOLS							
% DISCOUNT	X.70	51%	47%	40%	39%	PROG. #1- 26% PROG #2- 31%	20%
CAT/DATE	STANLEY-PROTO 04.01.02	AMES FULL LINE	CORONA 9-1-02	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
6. FORKS							
% DISCOUNT	X.70	52%	50%	40%	39%	PROG. #1- 26% PROG #2- 31%	20%
CAT/DATE	UNION TOOLS 01.01.02	AMES FULL LINE	AMES/2002	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
7. EDGERS, TRIMMERS							
% DISCOUNT	X.70	51%	50%	40%	39%	PROG. #1- 26% PROG #2- 31%	8%
CAT/DATE	AMES 09.01.02	AMES FULL LINE	AMES/2002	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
8. SHEARS & PRUNERS							
% DISCOUNT	X.70	51%	47%	40%	39%	PROG. #1- 26% PROG #2- 31%	20%
CAT/DATE	UNION TOOLS 01.01.02	AMES FULL LINE	CORONA 9-1-02	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP

9. POST HOLE DIGGERS							
% DISCOUNT	X.70	52%	50%	40%	39%	PROG. #1- 26% PROG #2- 31%	20%
CAT/DATE	UNION TOOLS 01.01.02	AMES FULL LINE	AMES/2002	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
10. WHEEL BARROWS							
% DISCOUNT	X.70	53%	50%	40%	39%	PROG. #1- 26% PROG #2- 31%	13%
CAT/DATE	UNION TOOLS 01.01.02	AMES FULL LINE	AMES/2002	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDIN G GROUP
11. SPREADERS							
% DISCOUNT	X.70	53%	50%	25%	N/A	PROG. #1- 26% PROG #2- 31%	20%
CAT/DATE	AMES 09.01.02	AMES FULL LINE	AMES/2002	AMES		PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
12. HAND TRUCKS							
% DISCOUNT		N/A	NO BID	50%	N/A	PROG #1 - 26% PROG #2 - 31%	20%
CAT/DATE				OLYMPIA		PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
13. MATTOCKS, PICKS							
% DISCOUNT	X.70	51%	50%	40%	39%	PROG #1 - 26% PROG #2 - 31%	20%

CAT/DATE	COUNCIL TOOLS 06.01.02	AMES FULL LINE	WOODINGS- AMES/2000	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
14. REPAIR PARTS							
% DISCOUNT	X.70	51%	50%	40%	39%	PROG #1 - 26% PROG #2 - 31%	20%
CAT/DATE	COUNCIL TOOLS 06.01.02	AMES FULL LINE	AMES/2002	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
15. HOSE REEL							
% DISCOUNT	X.70	51%	50%	25%	N/A	PROG #1 - 26% PROG #2 - 31%	20%
CAT/DATE	LINCOLN IND. 04.01.02	AMES FULL LINE	AMES/2002	AMES		PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
16. COMP AIR SPRAYER							
% DISCOUNT		N/A	NO BID	40%	N/A	PROG #1 - 26% PROG #2 - 31%	5%
CAT/DATE				CHAPIN 2003		PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
17. STRIKING TOOLS							
% DISCOUNT	X.70	52%	50%	40%	39%	PROG #1 - 26% PROG #2 - 31%	20%
CAT/DATE	COUNCIL TOOLS 06.01.02	AMES STRIKING TOOLS ST0902	WOODINGS- AMES/2000	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP

18. SNOW TOOLS							
% DISCOUNT	X.70	51%	50%	40%	39%	PROG #1 - 26% PROG #2 - 31%	20%
CAT/DATE	UNION TOOLS 01.01.02	AMES WINTER TOOLS 0402WLC	AMES/2001	UNION 2002	U-2002 1/1/02	PROG #1 \$250 PROG #2 \$2500	GOOD FOR EACH PRODUCT GROUP INCLUDES ALL ITEMS IN CORRESPONDING GROUP
DISCOUNT TERMS	NET 30	1% 10TH PROX NET 30		30 DAYS		NET 30TH OF NEXT MONTH	120 DAYS
DAYS REQ'D FOR DEL	14 DAYS ARO	5 TO 7 DAYS ON STOCK ITEMS	5 - 7 DAYS	15 DAYS	10 DAYS	2 - 14 DAYS	3 DAYS
BRAND/TRADE NAME		AMES/TRUE TEMPER	AMES TOOLS/ CORONA TOOLS	UNION TOOLS	UNION TOOLS	AMES TOOLS	ALL TYPES
PRICE GUARANTEE PER.	PRICES SUBJECT TO MANUFACTURER'S INCREASE	1 YEAR	1 YEAR		1YEAR	2 YEARS 2003 & 2004	120 DAYS
MINIMUM ORDER		NONE	NONE	NO DOLLAR AMOUNT/JUST ORDER ITEMS BY THE BUNDLE	NO MINIMUM PREPAID & ADD \$1000 MIN FOR FREE FREIGHT	#1 \$250 #2 \$2500	NA

"NO BID" FROM:

HYKO SUPPLY
INTERMOUNTAIN ELECTRIC
RASMUSSEN EQUIP.
ROCKY MT. TURF